



POSITION OPENING: Vice President, Real Estate Finance & Portfolio Health

REPORTS TO: President & Chief Executive Officer

LOCATION: Washington, DC (Full-Time Hybrid, 2-3 days in office) (may consider a remote hire for the ideal candidate)

SALARY: \$175,000-\$200,000 annually with full benefits; commensurate with experience

About SAHF

Stewards of Affordable Housing for the Future (SAHF) is a collaborative of thirteen of the nation's leading nonprofit affordable housing providers. Collectively, SAHF members own and operate more than 160,000 homes in over 2,000 properties across the United States, serving seniors, families, and individuals with special needs.

SAHF advances innovation, collaboration, and thought leadership to strengthen affordable housing providers and improve outcomes for residents and communities. Our work spans portfolio health and preservation, resident services, sustainability, health and housing, policy, real estate finance, and organizational excellence.

As the affordable housing landscape continues to evolve, SAHF is expanding its focus on portfolio health—bringing together real estate finance, preservation, sustainability, operations, and resident outcomes to help nonprofit owners steward healthy, resilient portfolios for the long term.

Position Summary

SAHF seeks an experienced, entrepreneurial, and collaborative leader to serve as its Vice President of Real Estate Finance & Portfolio Health.

Reporting directly to the President & CEO, the Vice President will lead SAHF's body of work focused on portfolio health, real estate finance, and sustainability. Working closely with SAHF members, lenders, investors, philanthropic organizations, government agencies, and other industry partners, the Vice President will help shape SAHF's strategy in these areas while developing new initiatives, convening industry leaders, and positioning SAHF as a trusted thought leader on the long-term financial health and resilience of nonprofit affordable housing organizations and their portfolios.

The Vice President will serve as a key thought partner to the President & CEO in helping shape SAHF's strategic priorities, identify emerging opportunities for member value, strengthen external partnerships, and support the organization's fundraising efforts.

This is both a strategic leadership and highly external-facing role requiring deep expertise in affordable housing finance, preservation, and portfolio management, as well as the ability to build partnerships, cultivate new initiatives, and translate emerging industry trends into meaningful value for SAHF members.

Primary Responsibilities

Real Estate & Portfolio Health Strategic Leadership

- Lead SAHF's body of work focused on portfolio health, real estate finance, and sustainability.

COLLABORATE. INNOVATE. ACCELERATE.

Stewards of Affordable Housing for the Future

1120 G Street NW Suite 800, Washington, D.C. 20005 • P (202)737-5970 • www.sahfnet.org

- Identify emerging challenges and opportunities affecting nonprofit affordable housing owners and their portfolios.
- Monitor trends affecting affordable housing portfolios, including capital markets, insurance, operating costs, resilience, and preservation finance.
- Develop new initiatives related to preservation, recapitalization, asset management, real estate finance, sustainability, and long-term portfolio resilience.
- Serve as a strategic advisor to the President & CEO on issues affecting members' portfolios and organizational sustainability.

Sustainability Portfolio

- Provide strategic leadership and oversight for SAHF's sustainability work, including supervision of the Energy & Sustainability Manager. This body of work should integrate within the broader portfolio health and real estate finance portfolio.
- Guide the continued evolution of SAHF's work related to sustainability, resilience, energy efficiency, and innovative financing approaches that support decreased operational and development costs that ultimately supports long-term portfolio health.
- Ensure SAHF's sustainability initiatives continue to evolve in response to member needs, market trends, and the changing policy landscape.

Member Engagement & Peer Learning

- Lead SAHF's Asset Management and Development Peer Groups in partnership with the SVP Policy/Chief Operating Officer. Oversee SAHF's Energy & Sustainability Peer Group, supporting SAHF's Energy & Sustainability Manager's leadership of this workstream. This includes designing and facilitating peer exchange programming, roundtables, webinars, and retreats (often with external partners included).
- Convene members around emerging operational, development, acquisition, and preservation challenges; identify recommended best practices and policy solutions on these issues.

Thought Leadership & External Engagement

- Represent SAHF externally through conference presentations, industry coalitions, publications, podcasts, and stakeholder meetings.
- Explore and develop white papers, issue briefs, case studies, practical guidance, and other potential publications or work products for members and the broader industry.
- Help elevate SAHF's voice as a trusted convener, respected thought leader, and strategic partner on issues related to portfolio health, preservation, real estate finance, and sustainability.

Fundraising & Strategic Partnerships

- Partner with the President & CEO to develop compelling proposals for corporate and foundation partners that advance SAHF's strategic priorities within the portfolio area.
- Cultivate relationships with philanthropic organizations, financial institutions, and other industry partners to support new initiatives.

Stewards of Affordable Housing for the Future

- Help identify emerging opportunities for strategic partnerships and collaborative funding initiatives that expand SAHF's impact and value to members.

Qualifications

The ideal candidate will possess:

- Seven or more years of progressively responsible experience in multifamily asset management, development, lending, preservation, or related fields. Experience working for a nonprofit affordable housing owner/developer, affordable housing lender, Housing Finance Agency, CDFI, GSE, or similar organization.
- Strong understanding of one or more of the following areas: affordable housing portfolio management, preservation transactions, capital structures, and long-term ownership strategies.
- Familiarity with federal and state programs and financing tools that support the multifamily affordable housing industry, including but not limited to HUD, Treasury, GSEs, capital markets, and state Housing Finance Agencies.
- Knowledge of sustainability, resilience, and how utility costs impact affordable housing development and operational costs.
- Exceptional strategic thinking, analytical, and problem-solving skills.
- Demonstrated ability to build relationships, convene stakeholders, and facilitate peer learning among senior leaders.
- Excellent written, verbal, and presentation skills.
- Ability to thrive in a collaborative, entrepreneurial environment while managing multiple priorities.
- Experience developing proposals for corporate and philanthropic partners is preferred but not required so long as the candidate has excellent written, verbal, and presentation skills.
- Existing relationships across the affordable housing industry.
- Experience leading cross-sector collaborations involving public, private, and nonprofit partners.
- Some travel required.

Instructions: Candidates must apply by sending a resume and cover letter to jobs@sahfnet.org. Applications submitted through LinkedIn will not be considered.

Due to the volume of applications, we regret that we cannot respond individually to all candidates.

SAHF is committed to attracting and retaining talent based on qualifications and organizational needs, without regard to race, color, religion, sex, national origin, age, marital status, veteran status, disability, or any other protected status. We are seeking passionate and deeply dedicated individuals who are committed to our mission.

Stewards of Affordable Housing for the Future